



PRESS RELEASE

Amtrak looks to attract entrepreneurs to drive business expansion



27 October 2004...Express parcel company Amtrak is expanding its franchised business and is offering a ready-made business at six primary locations around the country. With Amtrak's fast growth in home deliveries, being driven by the increase in retail sales via the internet, Amtrak has earmarked Brighton, Canterbury, Tunbridge Wells, Colchester/Chelmsford, Cambridge and Walsall/Dudley as areas selected for expansion.

Amtrak handles deliveries for businesses and well known retailers like Comet, Laura Ashley and Virgin Wines. Amtrak has run its own operations in the selected areas and now the company plans to franchise the business. It is a once in a lifetime opportunity for any existing regional transport companies or entrepreneurs looking to expand their area of business.

In today's global market, the parcel delivery market is becoming dominated by a few major companies of which Amtrak is one, turning over £70 million in the UK. The new franchises will handle collections and deliveries as part of a 90-strong network of similar offices stretching across the British Isles.

The Amtrak business should be very appealing to anyone looking to diversify an existing business, especially those keen to grow considerably in size. The company protects its franchisees from bad debt and guarantees cash flow with centralised accounts that free their local offices to get on with the business in hand.

"This is a fantastic opportunity for existing companies already involved in transport or anyone wanting to be part of a new business venture. The chance to take ownership



of an Amtrak regional business just doesn't happen very often as once secured, owners tend to keep them for life. We have actually been running operations ourselves in the selected areas, but we prefer to franchise if we feel there is good potential for expansion. The demand for Amtrak services in these areas is exceptionally high and that is why they have been earmarked" says Sharron O'Hanlon, Franchise Manager of Amtrak Express Parcels.

For more information contact Jane Hart at Amtrak, Tel: 0117 933 7725

Please fax colour separation requests to Robert Peel on fax no 01666 824668